BLACK GOLD DATA.com
AI Data Licensing For Oil & Gas Businesses.

FOR ENERGY COMPANY OWNERS
AND OIL & GAS TITLE ATTORNEYS

Is Your Company's Data *Ready for Licensing?*

A license is not a sale of the company, the minerals, or the files. Eligible oil and gas businesses sometimes license copies of everyday operating records **their own people already created**. The originals stay with you. This sheet helps you inventory that history, map where it lives, and note what should stay out — before any export. It is not an upload, not an application form, and not a promise of acceptance, price, or payment.

01 · INVENTORY

Company-owned records

Check the digital history **your company created and still has the right to discuss**. A finished lease file or title opinion is not the whole of it — the work around those documents often matters more.

- ☐ Everyday work email and team chat your people wrote
- ☐ Support history the company handled — owner, landowner, customer, or vendor conversations. Zendesk and Freshdesk are examples. A ticket is not automatically eligible.
- ☐ Spreadsheets, working decks, exceptions, and accounting records the staff built
- ☐ Land and title work the company or firm created: status notes, curative steps, research, review, and working notes
- ☐ Easements, rights-of-way, and GIS layers, tract maps, or annotations the company drew. A licensed base map underneath is separate.
- ☐ Drilling, completions, well testing, production, maintenance, manufacturing, pipeline, or offshore desk records — only those the company owns and is permitted to discuss

Only records the company owns, and only where authorization allows. A third party's well test, another firm's work, or a client matter file is a different question.

02 · SYSTEMS

Where the work lives

Mark the software that already holds that history. Names below are illustrations, not connected products. **A subscription does not make every record inside a system yours or eligible.**

- ☐ Gmail or Outlook
- ☐ Excel, Google Sheets, or Access
- ☐ Dropbox or shared files
- ☐ iLandman or another land system — notes the company entered, not a public-record service
- ☐ Microsoft Teams or Zoom, where recording was permitted
- ☐ Slack or other team chat
- ☐ CRM already in use
- ☐ Accounting software already in use

Other systems, if useful: _____

Count Google Workspace once if you use it; it already includes Gmail and Drive.

03 · A FEW NOTES TO HAVE HANDY

Rough figures are enough

Jot estimates; mark them as estimates. These notes describe the office. **They are not eligibility thresholds, and they do not guarantee a fit.** Provider criteria are separate and vary by provider, sector, and dataset. Keep desk headcount apart from field, rig, vessel, plant, or other operations crews — a field roster does not qualify the records.

Desk / office headcount
People on company email and software — not field crew

Years of digital records
How far back the usable office history still reaches

Rough storage, if known
GB or TB — mailbox, drive, chat, and other systems

About how many systems hold the work
A count, not a qualifying minimum

Anything to set aside up front
Optional — categories, date ranges, or systems you already know should stay out

Optional storage check: Google Workspace Admin → Reports → Drive usage (includes Gmail and Drive). Microsoft 365 Admin → Reports → OneDrive and SharePoint usage. Email and chat admin panels show mailbox or workspace size. No files or passwords are needed to fill this page.

04 · RIGHTS AND EXCLUSIONS

Review what should stay out

Oil and gas files are often touched by someone else's rights. Check anything that needs counsel review or should remain outside scope for now. Your company decides what is in and what is out. Discussing a description of the records is not permission to transfer them.

- ☒ **Third-party or licensed data** — content the company only licenses from someone else, proprietary vendor datasets, or another party's well test
- ☒ **Public county or recorder records the company did not create** — a downloaded instrument is not the same as owner-created work
- ☒ **Personal information** — names, emails, phone numbers, landowner details, and account numbers
- ☒ **Confidential client material and privileged title work** — matter files, another firm's work, or anything an engagement letter or ethics duty holds back until the firm has a clear right
- ☒ **Security-sensitive or critical-infrastructure details**
- ☒ **Sensitive personnel or safety data**
- ☒ **Passwords, logins, and bank or account access**
- ☒ **Joint-venture, vendor, or confidentiality limits** that may keep a category out, including a client's records held by an accounting or land-administration firm

Anonymizing a file does not create permission to license it. Stripping a name, redacting a caption, or substituting a placeholder does not by itself end attorney-client privilege, work-product protection, or a duty of confidentiality. Title-opinion firms — and any company unsure of its rights — should have counsel review what the company or firm owns versus what a client, partner, or contract holds back.

WHAT THIS IS NOT

Not a sale of mineral or royalty property, and not a raw-seismic marketplace.

Not a bid by Black Gold Data to buy your files, and not a count of rig, vessel, or other field crews.

05 · NEXT STEPS

A fit check comes before any export

No originals, passwords, client examples, or sensitive files are needed to begin. There is no email gate and no form to return with this checklist.

STEP 1

Describe, don't upload

Start with a fit check that asks about the business and the kinds of records you keep. **Describe the history first.** Nothing on this sheet needs to be sent in.

STEP 2

Review any written offer

If a provider wants to proceed, a decision-maker — and counsel, as you choose — reads the written offer and agreement **before anything is transferred**.

STEP 3

Nothing here is promised

Acceptance, price, and payment are not guaranteed. If a transaction closes, payment follows the agreement you actually sign. No amount or date is stated here.

WHEN YOU ARE READY

Check your company's fit

The page explains who typically belongs in this conversation, then how the third-party fit check works, before you leave the site. Eligibility is still the provider's to confirm. Requirements vary.

Check your company's fit

https://historypays.com/r/ctup4tzv6x?utm_source=cloudwrx.ai

Scan to open the fit page

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